



- What prompted you to make this appointment with us today?
- Did you know that Social Security only pays \$255 to a spouse or dependent child for funeral cost? It has been this way since 1954!
- Have you experienced a funeral the past 2 years?
- How much does an average funeral cost?
- Do you prefer cremation or traditional burial?
- Do you have a burial plot or any arrangements?
- Do you have life insurance now?
- Who will take care of your final arrangements?
- To qualify for discounts, do you have a valid banking account
- Share with me your health history over the last 5 years – such as hospital stays and prescription usages, are you a diabetic? Insulin or Pill dependent